

## ABOUT AOTMP®



● AOTMP® OFFICES

● PLANNED GLOBAL EXPANSION

AOTMP® has offices in the United States and the United Kingdom with Indianapolis, Indiana serving its global headquarters and London, England, serving as its European headquarters.

**AOTMP® is a global leader bringing the telecom, mobility, and IT management industry into the future.**

For over 16 years, it has been on the forefront of industry evolution through a comprehensive suite of solutions including: AOTMP® University, Certifications, Events, Membership, and Advisory. With its proprietary and patented Efficiency First® Framework, it applies best practices to telecom, mobility, and information technology environments.

**ESTABLISHED:** 2003

### GLOBAL HEADQUARTERS

7602 Woodland Drive  
Suite 150  
Indianapolis, IN 46202  
United States

+1 317-275-2000  
info@aotmp.com

### EUROPEAN HEADQUARTERS

268 Bath Road  
Slough SL1 4DX  
United Kingdom

+44 1753 968379  
info@aotmp.co.uk

## CORE LEADERSHIP

**Tim Lybrook**  
Chief Executive Officer

**Catherine Lybrook**  
Executive Vice President

**Timothy C. Colwell**  
Executive Vice President

**Greg Hemmer**  
Vice President of Sales

**Brettan Pyke**  
Director of Marketing

**Shannon Stroud**  
Director of Training  
& Development

**Gary Tomlin**  
Director of Business  
Development

**Craig Jones**  
Director of Advisory  
Services

**Debbie Antrim**  
Senior Manager of  
Events and Memberships

## WHAT WE DO

**AOTMP® University** - A world-class training platform that helps telecom, mobility, and IT management professionals rapidly increase knowledge, skills, and time-to-proficiency. AOTMP® University features a variety of on-demand online courses, instructor-led education opportunities, and onsite sessions to create the industry's most effective learning experience.

**Certifications** - Take professional telecom, mobility, and IT management training to the next level by validating knowledge against specific industry standards. Our Certifications cover content focused on best practice execution for dozens of the industry's most important topics.

**Events** - For over a decade, we've driven learning, progress, and digital transformation through our events to elevate the modern technology management industry. AOTMP® Events feature collaborative discussions, hands-on training sessions, and expert speaker engagements to inspire intelligence, innovation, and new ways to work.

**Advisory** - Backed by decades of expertise, our advisory services help organizations understand what works, what doesn't, and how to create optimal business outcomes. AOTMP® Advisory delivers know-how and actionable insight to elevate telecom, mobility, and IT management performance to a new level.

**Membership** - Join the telecom, mobility, and IT management's most collaborative group of professionals and help us advance the industry. AOTMP® Membership aligns enterprises, carriers, suppliers, vendors, and global thought leaders to directly influence the industry's evolution.

## COMPANY FACTS

- Clients in 28 countries worldwide
- Enterprise clients spend from \$100k-\$750 million each annually on telecom, mobility, and IT assets and services
- Vendor clients manage over \$200 billion in telecom and mobility spend
- Proprietary Efficiency First® Framework best practices methodologies adopted globally
- Best practices cover network, carrier, mobility, IoT, cloud, software, hardware, and emerging technologies
- Nearly 200 online training courses and 30 more planned for 2020
- Over 4,000 function-specific certifications and 555 professional certifications issued globally
- Annual Conferences and membership meetings bring together leaders to advance the industry